



AESC FACILITIES SERVICES

Expert Energy Engineering Resources for the Sustainability Officer, Energy Manager and Facilities Professional

PURSUE YOUR ENERGY GOALS WITH CONFIDENCE

You have ambitious energy goals and there is no shortage of solutions or providers to achieve them. There are, however, two major barriers—fear of making bad investments and the challenge of identifying and assessing the best choices from a constantly changing array of solutions. **AESC support can help you overcome the barriers and make confident investment decisions.**

EXPERT RESOURCES ON-DEMAND

Today's energy management landscape is complex. Even the most capable facilities staff does not have the resources to manage their portfolio and evaluate a wide variety of energy solutions. **Let AESC's staff of energy engineers be your "as needed" support team.** We are experts in HVAC, Lighting, Controls, Building Envelope, On-Site Generation, Renewables, Utility Incentives and Measurement and Verification.

UNBIASED ENERGY ENGINEERING

AESC Energy Engineering resource teams operate without commercial bias. We don't sell equipment or implement projects. We work for you, and we focus on your goals. This objectivity, combined with engineering expertise, utility incentive experience and the practical knowledge of how to get projects done helps AESC deliver invaluable support **wherever** you're at in your strategic energy plan.

FACILITIES SUPPORT SERVICES

- Portfolio Wide Strategic Energy Planning
- Site Specific Energy Engineering Support
- Applied Technology Assessments
- RFP Development & Support
- Incentive Optimization
- LEED Certification Support
- Staff Augmentation
- Financial & Non-Financial Goals

FACILITIES EXPERTISE

- Energy Efficiency
- Renewable Energy
- Advanced Energy Storage
- Whole Building Modeling
- Demand Response
- Water Conservation
- EV Charging Infrastructure
- Measurement & Verification





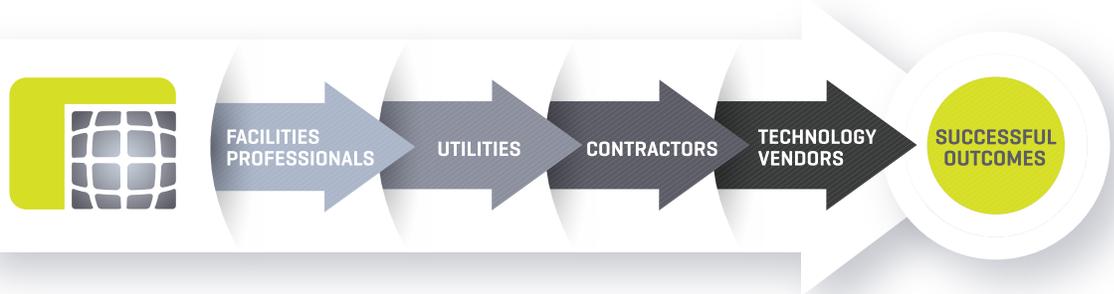
THE AESC APPROACH

Supporting Your Strategic Energy Plan

For more than twenty years, AESC has served commercial facilities on behalf of utilities and regulators. Our extensive demand side management experience and understanding of utility incentive programs makes us uniquely capable of evaluating your energy strategy and advising you as you consider various technologies and financing options.

AESC supports your in-house team of facility experts. Our goal is to supplement your resources, not replace them or add redundant expense. We recognize the wealth of solution-provider and vendor expertise that can be used to your benefit—our unbiased support helps you get the most value from these relationships.

When the interests of facilities professionals, technology vendors, contractors and utilities align, successful projects are the result. At AESC, we understand that it takes vision, technology, relationships and capital—a team with shared goals—to move a project from concept to completion. That’s what guides our energy engineering efforts. That’s what makes us distinctly qualified to help you achieve your energy goals.



AESC EXPERT RESOURCES

Our electrical, mechanical and software engineers deliver a composite skill set and a passion for energy engineering. We understand the regulated utility environment as well as the competitive world of commercial and industrial facilities.

| AESC STAFF DEMOGRAPHICS | QTY. |
|-------------------------|-----------|
| Principal | 3 |
| Program Manager | 8 |
| Engineering Manager | 2 |
| Energy Engineer | 22 |
| Software Engineer | 3 |
| Admin | 3 |
| TOTAL STAFF | 41 |

| PROFESSIONAL CREDENTIALS SUMMARY | | QTY. |
|----------------------------------|--|------|
| PE | Professional Engineer | 15 |
| EIT | Certified Engineer in Training | 6 |
| EIPC | Energy Industry Professional Credentials | 24 |
| MS/ MBA | Master's or Graduate Degree | 12 |
| BS/BA | Undergraduate Degree | 37 |

SERVING UTILITIES, REGULATORS, PUBLIC & PRIVATE ENTERPRISE SINCE 1994

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